

Client Advisor (m/f/d) – Wealth Management

Our client is an independent, internationally active asset management firm with strong roots in Switzerland and a growing presence in Luxembourg. The company specializes in tailor-made wealth management solutions for private and institutional clients and follows a long-term, value-oriented investment approach. The organization is characterized by its independence from banks and product providers. To strengthen the team in Luxembourg, we are looking for a committed Client Advisor (m/f/d).

Location: Luxembourg

Job description:

- Management and further development of existing client relationships mostly on the **German speaking** market
- Acquisition of new clients and establishment of new business relationships
- Development of tailor-made wealth management solutions for clients
- Advisory support regarding corporate bonds with above-average yields as well as quality equities and value-oriented investment strategies
- Identification and realization of revenue potential within existing client relationships
- Close cooperation with the investment and trading team
- Compliance with regulatory requirements and internal compliance guidelines

Requirements:

- Degree in Business Administration, Finance or a comparable field
- Proven track record in Asset Management, Private Banking, Investment or financial services environment
- Strong knowledge of financial markets and investment products
- Very good command of German and English
- Strong client- and service-oriented mindset
- Independent, structured, and detail-oriented working style
- Solution- and results-oriented thinking
- Excellent communication and interpersonal skills
- Confident and professional demeanor when dealing with clients

If you believe you meet the criteria to apply for this role, please send us your detailed CV to application@remel-es.de.