**Sales Engineer CZ & SL**

Our client is an international German company, one of the world's leading manufacturers and suppliers of special fittings and safety valves for industrial applications, which delivers its innovative and high-quality products to more than 80 countries. The core competence of the company is development and production of individual solutions for various industries. In order to ensure further growth, we are seeking a proven Sales Engineer for Czech Republic and Slovakia.

**Job location:** The Czech Republic or Slovakia (remote)

**Job description:**

* Consulting customers and regional sales partners on the company’s products
* Acquisition of new clients as well as customer service to existing clients
* Key-account-management
* Cooperation with the sales team in product planning and development, preparation of quotations and order processing
* Market analyses and setting sales targets in the sales area
* Elaboration and realization of sales strategies
* Presentation of product solutions to customers and at trade fairs

**Requirements:**

* University degree in engineering or sales education with a good technical background
* 5 years’ sales experience in mechanical or process engineering etc.
* Customer and sales orientation
* Ability to work independently
* Working proficiency in English, very good in Czech and Slovak
* Gut command of MS Office
* Very good communication, presentation and negotiation skills
* Intercultural competence
* Willingness to travel frequently
* Car driving license

If you believe you meet the criteria to apply for this role and want to be a part of a growing international company, please send us your detailed CV to application@remel-es.de.   
  
  
*Please note: All submitted data will be treated confidentially.*