**Sales Manager - Eastern Europe (TIC Sector)**

Our client is a traditional and one of the leading organisations in TIC sector for now more than 150 years. With measurable success: today more than 400.000 companies worldwide trust our client to make their world safer.
To establish the Department Consumer Products Services in Eastern Europe, we are seeking across Poland for a proven Sales Manager in TIC sector.

**Job location:** Poland-wide, remote basis

**Responsibilities:**

* Successful advancement, control and implementation of our sales strategy
* Acquisition and expansion of new customers
* Intensive market and competition observation
* Independent preparation of market and portfolio analyses as well as development of innovative market development approaches
* Conception, planning, implementation and controlling of customer loyalty measures
* Further development of the CRM system
* Sustainable cooperation with all departments and persons involved

 **Requirements:**

* Successfully completed business studies or completed commercial training or a comparable qualification
* Sound professional experience in the TIC sector
* Experience in the management and handling of consumer goods audits including the preparation of audit reports, handling of escalations and communication with all internal and external stakeholders
* Willingness to perform, self-reliant, structured and result-oriented way of working
* English and Polish spoken and written, more languages are preferable

**Benefits:**

* Value-based and international corporate culture with flat hierarchies and a dynamic and future-oriented working environment
* Sustainable and long-term oriented training, integration as well as professional and personal development
* Collegial, open-minded and inclusive team
* Interesting social benefits (capital- forming benefits, pension scheme, company credit card, corporate benefits)
* Flexible working and home office
* 30 days holiday with a 5-day week
* Company car & company mobile phone

If you believe you meet the criteria to apply for this role and want to be a part of a growing international company, please send us your detailed CV to application@remel-es.de.

*Please note: All submitted data will be treated confidentially.*