**Sales Director – France**

Our client is an internationally oriented German producer of pumps, valves and instrumentation. The company offers innovative and reliable solutions for handling of aggressive and other liquids in the chemical and surface processing as well as recycling sectors. Hereby the products and systems are the result of extraordinary expertise in thermoplastics and chemicals.

To strengthen the sales and the growth strategy in France our client wishes to hire a competent and ambitious leader as Sales Director.

Location: Paris area

**Job description:**

* Responsibility for sales and performance in whole France
* Determination of the sales strategy for France in close cooperation with the Head of Sales in the headquarter
* Leading and motivation of the sales team
* Operational sales activities such as acquisition of new clients and maintaining the distributor network in France
* Frequent travelling within France for consultations, meetings and presentations of the products and their functions to the dealers and customers
* Monitoring the market and competitors
* Participation in fairs related to water tech and chemical sectors
* General administrative and organizational tasks

**Requirements:**

* Several years of experience in sales (trade or industry) of technical equipment
* Experience in successfully leading a sales team or the ambition to do so
* Engineering or business education
* Knowledge of the market, preferably related to pumps or other rotating equipment
* Sales personality with high initiative, creativity and strategic thinking
* Native French, very good English or German language skills - to communicate with the headquarter

The planned position is a long-term role with high responsibility, strategic significance and a high grade of independence and self-reliability.

If you believe you meet the criteria to apply for this role and want to be a part of an international company, please send us your detailed CV and motivational letter to [application@remel-es.de](mailto:application@remel-es.de).

*Please note: All submitted data will be treated confidentially.*