

## Sales Manager

Our client is a traditional family company in the food/confectionary industry with well-known branded products. To ensure the future success and growth of the company, our client is looking for dedicated and assertive Sales Manager.

Location: Vaassen (area Apeldoorn)

### Job description:

- Build up business in Benelux or other international markets and being the representative in this region
- Active consultancy of existing customer contacts
- Acquisition of new customers and making quotations to customers according to the agreement with the headquarter
- Consequent market/competition watching and analysis
- Development and realisation of sales/marketing plans and activities

### Requirements:

- Successful experience in sales in the food industry and in dealing with retail companies
- Very good communication and negotiation skills
- Independence, ability to work under pressure and being proactive
- Willingness to travel
- Fluent English and Dutch (French or German would be a plus)

If you believe you meet the criteria to apply for this role, please send us your detailed CV in English to [roman.remel@remel-es.de](mailto:roman.remel@remel-es.de)

If you have any questions, please do not hesitate to contact us under +49 160 68 46 712. Roman Remel will be glad to answer your questions. For further information please visit us at [www.remel-es.com](http://www.remel-es.com)