

Sales Manager - USA

Our client is an international company from Germany and it is one of the leading manufacturers of plants and machinery in the concrete and building materials industry. The customers of the organisation are present all over the world. In order to ensure further growth on the US market we are seeking a proven Sales Manager.

Job location: Green Bay (WI) or on remote basis

Responsibilities:

- Operational & strategical sales activities
- Acquisition of new clients
- Customer service to existing clients
- Key-account-management and establishing and cultivating of long-term business relationships
- Consequent market/competition watching and analysis
- Development and implementation of sales plans and activities
- Work with marketing department to develop market specific materials

Requirements:

- Sales experience within the concrete and building materials industry (preferred)
- Engineering, business or sales education with a good technical background
- Very good communication and negotiation skills
- Independence, ability to work under pressure and being proactive
- High travel frequency US-wide

If you believe you meet the criteria to apply for this role and want to be a part of a growing international company, please send us your detailed CV to application@remel-es.de.

If you have any questions, please do not hesitate to contact us under +49 160 68 46 712. Roman Remel will be glad to answer your questions. For further information please visit us at www.remel-es.com.